

Minority Commerce Weekly's

PARTNERS FOR SUCCESS

M/WBE
Advocates
2007/2008

September/October 2007

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New York City thrives on the diversity of its neighborhoods and small businesses within them. Since the beginning of the Bloomberg administration, access to opportunity and growth for New York City's minority and women-owned businesses has been a high priority for the City of New York. In December 2005, Mayor Bloomberg signed Local Law 129, creating the City's Minority and Women-Owned Business Enterprise (M/WBE) program, administered by the Department of Small Business Services (SBS). Since that time, we have made tremendous strides in implementing comprehensive initiatives for minority and women-owned business development.

At SBS, we customize assistance for every firm that becomes a New York City certified M/WBE. Our procurement counselors reach out to each newly certified company to get to know them and their business needs. They are invited to exclusive networking events with City buyers, can attend free workshops and classes, and have access to one-on-one assistance for preparing a specific bid or proposal. As a result of these efforts, firms that have taken advantage of these services won over \$110 million in City contracts in fiscal year 2007.

We are excited to partner with *Minority Commerce Weekly*, a City-certified MBE, and its publisher Jim Wood. For many years, *Minority Commerce Weekly* has helped to connect City agencies and small businesses by providing information on upcoming contracting opportunities for interested companies. This past July, Mayor Bloomberg recognized Jim as M/WBE Advocate of the Year at our annual New York City Neighborhood Achievement Awards.

I encourage all eligible business owners to take advantage of our services and make the City a partner in their success by becoming a New York City certified M/WBE.

A handwritten signature in black ink, appearing to read "Robert W. Walsh".

Robert W. Walsh
Commissioner
New York City Department of Small Business Services

Our Partners in Success....



COUNTY OF ROCKLAND
DEPARTMENT OF PUBLIC
TRANSPORTATION




SUNY
THE STATE UNIVERSITY of NEW YORK



New York State Office of the State Comptroller

Nassau County Office of Minority Affairs



 **Dormitory Authority**
State of New York
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One Penn Plaza, 52nd Floor, New York, New York 10119
539 Franklin Street, Buffalo, New York 14202



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COUNTY OF ROCKLAND
DEPARTMENT OF PUBLIC TRANSPORTATION

NOTICE TO DISADVANTAGED BUSINESS ENTERPRISES

The County of Rockland's Department of Public Transportation offers opportunities for Disadvantaged, Minority and Women-owned Business Enterprises interested in the competitive solicitation process for:

- Intelligent Transportation System Technologies
- Radio Installation and Repair Services
- Park & Ride Lot Construction and Maintenance
- Bus Shelter Construction and Maintenance
- Bus Transportation Consulting Services
- Engineering Services

To view current contracting opportunities please visit us online at www.rcpurchasing.com.

If you are interested in competitively bidding on County of Rockland contracts with the Department of General Services – Purchasing Division for commodities, services, technology, and telecommunications products and services you may register online for access to bid opportunities and for bid notification services. To register and view these contract opportunities please visit www.rcpurchasing.com.

The County of Rockland is a member of the Hudson Valley Municipal Purchasing Group which is comprised of government agencies from Rockland, Orange, Ulster, Dutchess, Putnam and Westchester Counties. Contracting opportunities for over 30 agencies are available online at www.hvmpg.com.

Information regarding specific goal requirements for DBE participation on our contracts is available on the Department of Public Transportations website at www.rocklandgov.com. Additional inquires may be made by contacting Paul J. Brennan, CPPO, CPPB, Director of Purchasing at (845) 364-3820 or Michael Shine, Department of Public Transportation-Grant Specialist at (845) 364-2077.

Whether you're going around the corner or to the opposite side of the county TOR will take you there!

Reliable...

Comfortable...

Safe...

Friendly...



**we'll
take
you
there**



*C. Scott Vanderhoef,
County Executive*



TRANSPORT OF ROCKLAND

(845) 364-3333

rocklandgov.com (click on the bus)

AN INNOVATION OF

**IFC** | **International
Finance Corporation**
World Bank Group

IBM Launches a Small Business Toolkit to Help Women and Minority Entrepreneurs and Small Businesses

Small businesses generate between 60 and 80 percent of the new jobs annually in the U.S., but they are often hurt by a lack of access to the information that larger businesses routinely use to grow and succeed. The small business sector is especially critical in New York City, where the 200,000 small businesses employ more than half of the private sector work force and generate \$4.5 billion in tax revenues.



SMALL BUSINESS TOOLKIT HIGHLIGHTS

Among the specially designed free tools are:

- An online calculator that helps small businesses determine their readiness for financing
- Free software to build a web site
- Free business forms used for employee performance evaluations
- Community tools such as online conferencing, blog capability and group calendars
- Survey and quiz builders to help small businesses make decisions
- Detailed market access, investment and trade information for the 64 most exported to countries

The SME Toolkit (us.smetoolkit.org) is a partnership between IBM and the International Finance Corporation (the private sector arm of the World Bank). The Toolkit provides high quality information, tools, and training in such areas as legal, finance, accounting, international business, marketing and human resources for minority and women businesses. It also includes features such as live chat, online forums, business directories and survey capabilities to create a community where small and medium sized business can collaborate – in New York City or anywhere around the world.

IBM is pleased to provide the Toolkit as a valuable free resource to the women and minority owned

business community as part of IBM's corporate citizenship program. IBM salutes the efforts and the enormous contribution of small businesses everywhere.

The SME Toolkit. Real world answers, resources and the latest in online collaboration for today's small business owner.



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us.smetoolkit.org



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WE CAN HELP YOU BUILD SUCCESS



IBM has joined with IFC for a revolutionary, new approach to small and medium business growth in underserved and emerging markets. The SME Toolkit. Real world answers, resources, and the latest in online collaboration for today's business owner. Find out more at us.smetoolkit.org

Fine out more about IBM's philanthropic initiatives at ibm.com/ibm/gives





SUNY is the largest comprehensive public higher education system in the country, with more than 417,500 students currently enrolled in 7,669 degree and certificate programs on 64 campuses across New York State. SUNY is also the educational choice to over 100,000 on-line students and 1.2 million continuing education students.

The State University of New York seeks to develop relationships with MWBE firms and provide opportunities for owners to expand their business base.

To learn more about the purchasing and procurement process, mail a brief description of the products/ services your business provides to:

Mr. Frederick Barthelmas
Assistant Director of
Business Affairs
The State University
of New York
State University Plaza, S114
Albany, New York 12246
518.443.5341

SUNY MEANS BUSINESS

www.suny.edu

The State University of New York MWBE Campus Contact List

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College of Optometry

Akbar Lotfipour
(212) 938-5673
alotfipour@sunyopt.edu

System Administration

Troy Caswell
(518) 443-5349
troy.caswell@suny.edu



OSC wants to do business with you...

The office of the State Comptroller (OSC) has a longstanding and continuing commitment to the participation of Minority/Women-Owned Business Enterprises (M/WBEs) in the Agency's contracting and procurement activities as providers of goods and services.

This is consistent with New York, State Executive Law, Article 15-A, Section 310-318, and New York State Finance Law, Article 11, Section 163(6). These laws were enacted to promote equality of economic opportunity for minority group members and women to eliminate barriers that have unreasonably impeded access by Minority and Women-owned Business Enterprises to State contracting activities.

Goods and Services Procured:
 Computer Supplies
 Equipment Maintenance Services
 General Office Supplies
 IT Consulting
 Printing and Mailing Services

For additional information on the M/WBE program and how to get on the Agency's bidder's list, please contact:

Larry Appel
 Director of Financial Administration
 (518) 474-7574
lappel@osc.state.ny.us



110 State Street
 Albany, NY 12207-2004
www.osc.state.ny.us

OSC quiere hacer negocios con usted...

La Oficina del Contralor del Estado (OSC) tiene un compromiso antiguo y continuo respecto a la participación de Empresas Minoritarias y de Mujeres (M/WBEs) en las actividades de contratación y adquisición de la Agencia como suplidores de bienes y servicios.

Esto concuerda con la Ley Ejecutiva del Estado de Nueva York, Artículo 15-A, Sección 310-318 y la Ley de Finanzas, Artículo 11, Sección 163(6). Estas leyes fueron promulgadas para promover la igualdad de oportunidades económicas para miembros de grupos minoritarios y mujeres para eliminar las barreras que de manera irrazonable han impedido el acceso de Empresas Minoritarias y de Mujeres a las actividades de contratación del Estado.

Bienes y Servicios Procurados:
 Artículos de oficina en general
 Mantenimiento de equipo
 Servicios de imprenta y correo
 Servicios de informática
 Suministros para computadoras

Para más información sobre el programa M/WBE y para inscribirse con la Agencia como licitador, favor de comunicarse con:

Bruce M. Girigorie
 M/WBE Specialist
 (518) 408-3283
bgirigorie@osc.state.ny.us

**Register
today online at
dasny.org**

Discover the opportunities with the Dormitory Authority at our Fall Conference!

The Dormitory Authority is hosting its 22nd Annual Minority- and Women-Owned Business Enterprises Conference in Albany on October 19-21, 2007. The weekend conference titled: “**Building Partnerships...Expanding Opportunities**” will be held at the Marriott Hotel located at 189 Wolf Road in Albany, New York.

Each year the Dormitory Authority holds a conference dedicated to increasing job opportunities for small-, women- and minority-owned businesses. This annual conference is an integral part of the Authority's Opportunity Programs, designed to assist these businesses in competing for and receiving contracts on Authority projects. Over the past few years, more than 500 conference goers, including 400 attendees from the private sector and more than 100 attendees from the public sector, have attended this event.

Guest Speaker

DASNY is extremely pleased and honored to announce that **Lt. Governor David A. Paterson** will deliver the keynote address at the dinner on Saturday evening, October 20. The Authority is very interested in hearing his perspective on enhancing and increasing opportunities for minorities, women and small business enterprises.

Networking Opportunities

Dormitory Authority staff will be on hand to answer questions and to discuss upcoming bid opportunities. In addition, several networking opportunities will be held throughout the weekend with key players in New York's public construction industry. More than 500 attendees are expected this year. You don't want to miss this event.

For information and registration forms, please contact DASNY's conference hotline at **518-257-3714** or visit the website www.dasny.org/conference. There is detailed information on the conference including the agenda, panel descriptions, and registration forms. Hotel registration deadline is **September 28, 2007**. Meals and conference only pre-registration deadline is Friday, October 5.

***For the fourth consecutive year, DASNY is offering attendees the opportunity to submit a company profile for the annual “**Business-to-Business Directory.**” You must submit your profile electronically via the website by October 5 to be included in the directory distributed at the conference. Hope to see you in Albany this fall!



Dormitory Authority
State of New York
515 Broadway, Albany, NY 12207
518-257-3000 • 518-257-3100 -fax

October 19-21, 2007
dasny.org



The Regional Alliance for Small Contractors, a non-profit organization created under the leadership of the Port Authority of New York and New Jersey, provides business management courses, consulting services, bonding and financing assistance to small, minority and women-owned (S/M/WBE) firms. Regional Alliance programs include:

MANAGING GROWTH®

Construction industry professionals from leading organizations such as the Mechanics Institute and Pace University teach a variety of courses designed to help small business owners manage their firms.

LEAP (LOANED EXECUTIVE ASSISTANCE PROGRAM)

LEAP consultants evaluate and report on a firm's operational and financial capacity. The evaluation report includes a service plan and recommendations, suggested timetables for deliverables and potential referrals to private and public sources of assistance.

FISC (FINANCING SMALL CONTRACTORS)

FISC provides assistance in obtaining bonding and financing such as lines of credit, accounts receivable loan programs, loan packaging and mobilization of funds through its relationships with banks and surety companies.

NETWORKING EVENTS

These functions afford S/M/WBEs the opportunity to meet and network with representatives from regional public/private organizations that have major capital projects in the New York-New Jersey area.

For more information, please visit our website at www.regional-alliance.org.

625 Eighth Avenue, 2nd Floor, North Wing, New York, NY 10018

Phone: (212) 268-2991

Fax: (212) 268-7509

E-Mail: RegionalAlliance.ny@verizon.net

We believe in small business.



The Port Authority of New York and New Jersey, through its Office of Business and Job Opportunity, has been helping minority, women-owned and small business enterprises (M/W/SBE) to grow for more than 35 years.

Over the past five years, almost a billion dollars in contracts have been awarded to M/W/SBE firms through Port Authority and tenant efforts, representing nearly 17% of all contract awards.

Special programs such as the Construction Contractors Exchange and the Mentor-Protégé Program provide an opportunity to meet with and work among some of the industry's largest firms.

The Port Authority of New York and New Jersey is committed to building long-standing partnerships with small and local businesses in the region. If you would like to become a Port Authority partner, or would simply like more information, please visit our website: www.panynj.info.



THE PORT AUTHORITY OF NY & NJ

Look what we're doing.

A Message from Thomas R. Suozzi, County Executive



Dear Friends,

We're doing business and looking for you!

Through the successful initiatives of a smart, committed government, Nassau County is stronger financially than it has been in decades and is enjoying a new course of prosperity – and we invite you to join us.

In 2002, I signed into law Nassau County Local Law 14 (Title 53), which mandates the County to take the lead in encouraging Minority and Women -Owned businesses to participate in contracts with Nassau County. As a result of this legislation, the MWBE: Minority and Women – Owned Business Enterprise program was created.

With the combined efforts of the Nassau County Office of Economic Development, under the leadership of Deputy County Executive Patrick Duggan, and the Nassau County Office of Minority Affairs, under the direction of John H. Moye, Nassau County has launched an aggressive outreach campaign to attract Minority and Women-Owned businesses.

Nassau County's commitment is reflected in the increase in business it does with such companies. In 2005, the County did \$12.2 million in business with MWBE firms; in 2006, the number rose to \$16.3 million. This is in sharp contrast to the years between 1999 and 2002, when the County did an average of just \$2.33 million a year in business with Minority and Women-Owned companies.

I invite you to learn how your business can partner with Nassau County toward our mutual benefit. We look forward to doing business with you!

Sincerely,
Thomas R. Suozzi



A Message from Executive Director's Desk

On behalf of the Nassau County Office of Minority Affairs we are proud to participate in the ***“Partners for Success... MWBE Advocates 2007/2008.”*** We think you will agree that it reflects a level of Business Outreach opportunities that is critical to the MWBE community. We have had a successful year in 2007 and we look forward to continuing our work throughout Nassau County and beyond.

Our mission is to provide leadership and organized business outreach to minority and women-owned companies to assure that their interests are fully represented in the County Executive's policy agenda. We are developing policy and serving as the County Executive's liaison to County agencies and community based organizations on M/WBE utilization, equal employment practices and cultural diversity initiatives.

We have worked extremely hard over the past years to develop a Minority and Women Owned Business Enterprise Program (M/WBE), trained certified M/WBE businesses in areas of business management, law, advertising, insurance and the acquiring of bonds. Our office has made a consistent effort to recognize Minority and Women business leaders in their success and celebrate diversity in Nassau County. We have a robust M/WBE Certification program that enables us to track and monitor the success of MWBE vendors within Nassau County procurement.

On behalf of the County Executive and the Staff of the Office of Minority Affairs, we wish you a safe and healthy year in business.

John H. Moye, Jr.
Executive Director



Nassau County Office of Minority Affairs

Thomas R. Suozzi, County Executive

Who We Are

The Office of Minority Affairs (OMA), under the direction of Nassau County Executive Thomas R. Suozzi, was created with a mandated mission to serve as a partner to the citizens of Nassau County to strengthen and build communities. The Office of Minority Affairs also supports communities through programs which promote the establishment and preservation of minority and women-owned business enterprises.

The OMA is responsible for safeguarding the civil rights of employees and applicants for employment and for overseeing the County's Affirmative Action Program, including enforcement of Titles VI and VII of the Civil Rights Act. The OMA is also committed to ensure that Nassau County employees enjoy a workplace that promotes mutual respect and is free of discrimination and harassment.

What We Do

The OMA advises and makes recommendations to the County Executive for developing policy regarding County services that affect minority communities. The OMA also works in cooperation with all County agencies and commissions to leverage resources, identify new opportunities, and ensure equitable access to business opportunities.

The OMA maintains a strong and visible presence in the Nassau County community, providing a



host of specialized services for identifying emerging opportunities for minorities:

- Housing
Financial planning and home buying advice for first time home buyers
- Doing Business with Nassau County
Through the MWBE program, support to businesses seeking government contracts
- Small Business Development
Assistance for prospective business owners
- Speakers Bureau
Interactive delivery of information to the community
- Senior Citizens Advisory Council
Advocacy for the senior population
- Women's and Immigrants' Services
Information and resource referral for women and immigrants

“ We will continue to work to make sure that the government of Nassau County looks like the people of Nassau Countyall the people.”

Thomas R. Suozzi
County Executive



Nassau County, New York**NOTICE TO BIDDERS**

Sealed Proposals, invited by the County of Nassau, will be received by the County Executive of Nassau County, in the office of the Clerk of the Nassau County Legislature, Room 107, in the Ralph G. Caso Executive and Legislative Building, One West Street, Mineola, New York, on September 25, 2007 until 10:30 AM, at which time the Proposals were accompanied with and presented separate from the required Bid Security will be publicly opened and read aloud, in the Meeting Room of the Nassau County Legislature, and the contract awarded as soon thereafter as practicable for:

CEDAR CREEK WATER POLLUTION CONTROL PLANT
GRAVITY BELT THICKENER FACILITY
CAPITAL PROJECT 3C055
TOWN OF HEMPSTEAD
NASSAU COUNTY, NEW YORK

The work will be performed under the following contracts and Bidders must submit separate proposals for such contract or contracts as the bidder selects.

CONTRACT NOS.: S3C055G - GENERAL CONSTRUCTION
 S3C055E - ELECTRICAL
 S3C055H - HEATING, VENTILATION AND
 AIR CONDITIONING

The principal features of the work to be performed under these contracts include the construction of a Gravity Belt Thickener Facility in the existing sludge thickening building - 'H' Building - at Cedar Creek to house four (4), three (3) meter gravity belt thickeners; two (2) scum concentrators; new waste activated sludge pumps; new polymer blending and aging system and an expanded odor control system; as well as electrical, heating, ventilating and air conditioning systems associated with the above work.

Instructions to Bidders, Form of Bid Bond, Proposal, Form of Agreement, Specifications and the Plans, herein called the "Contract Documents", may be examined at the Office of Contracts and Permits of the Department of Public Works, Public Entrance - First Floor, 1194 Prospect Avenue, Westbury, Nassau County, New York, 11590-2723, Phone No. (516) 571-9602, from 9:00 AM on August 3, 2007 until 3:45 PM on September 21, 2007. Copies of the Contract Documents will be available at the time and place indicated.

A non-refundable fee of One Hundred and Six (\$106.00) Dollars by check or money order, payable to the Nassau County Treasurer, will be required for each set of Contract Documents requested. Prospective bidders requesting Contract Documents by mail must remit an additional, non-refundable, fee of Thirty (\$30.00) Dollars per set to cover handling and first class mailing.

Security for Bid as set forth herein must be presented with the Bid.

"FAILURE TO PROVIDE THE REQUIRED SECURITY WILL RENDER THE BIDDER NON-RESPONSIVE AND THE BID WILL NOT BE ACCEPTED, OPENED OR READ ALOUD."

Any Contract or Contracts awarded under the invitation for Bids are expected to be aided by the New York State Water Pollution Control Revolving Fund. Neither the United States, New York State, nor any of its departments, agencies or employees are or will be a party to this Invitation for Bids or any resulting contract. This procurement will be subject to regulations contained in 40 CFR 33.295, 33.1005 to 33.1030, 33.1105 to 33.1135, New York State Environmental Conservation Law, New York State Executive Law, Article 15A, New York State Department of Environmental Conservation - Bureau of Affirmative Action

Minority/Women's Business Enterprises - Equal Employment Opportunity Requirements:

The New York State Department of Environmental Conservation has, as a matter of policy, determined that Municipalities and their Contractors shall endeavor to attain a minimum goal of expenditures with qualified Minority Business Enterprises and Women's Business Enterprises as subcontractors; and to provide Minority and Female representation in the work force of its various contracts, in accordance with the following:

a. Affirmative Action steps as outlined in New York State Executive Law, Article 15A.

- b. The Minority Business and Women's Business goals for this project are fifteen (15) percent and five (5) percent, respectively.
- c. The employment goals for Minorities and Women on this project are at least ten (10) percent and at least ten (10) percent, respectively.

Provisions concerning this requirement are detailed in Division 1, Section 01770 of the Special Conditions.

The following names and addresses are made available to assist prospective Bidders in meeting the requirements of Minority Business Enterprises and Women's Business Enterprises.

Mr. Dean Bennett, N.C.O.A.A. One West Street, Room 106 Mineola, N.Y. 11501 (516) 571-6176	Mr. Vicente Alfonso, Compliance Specialist NYSDEC 625 Broadway, 10 th Floor Albany, New York 12233-5027 (518) 402-9311
--	--

Female/Minority Apprenticeship Training Program

Included in this project by Nassau County is a Female/Minority Apprenticeship Training Program. The Contractor shall engage the services of apprentices referenced to him/her by the Nassau County Department of Labor in the trades as indicated in the proposal and Division 1, Section 01770 of the Special Conditions.

Contact Mr. Dean Bennett, Director, Equal Opportunity Employment, One West Street, Room 106, Mineola, New York 11501, (516) 571-6176.

Dated at Mineola, LI. July 27, 2007	By Order of Thomas R. Suozzi County Executive By William P. Geier Clerk of the Legislature
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Nassau County, New York**NOTICE TO BIDDERS**

Sealed Proposals, invited by the County of Nassau, will be received by the County Executive of Nassau County, in the office of the Clerk of the Nassau County Legislature, Room 107, in the Ralph G. Caso Executive and Legislative Building, One West Street, Mineola, New York, on October 30, 2007 until 10:30 AM, at which time the Proposals were accompanied with and presented separate from the required Bid Security will be publicly opened and read aloud, in the Meeting Room of the Nassau County Legislature, and the contract awarded as soon thereafter as practicable for:

TRAFFIC SIGNAL EXPANSION PHASE 1, P.I.N. 0757.78**NASSAU COUNTY, NEW YORK, CONTRACT NO. H6245306G**

This Contract will result in the improvement of traffic signals along Hempstead Avenue in Malverne and West Hempstead, along Atlantic Avenue and Main Street in East Rockaway and along Forest Avenue and Brewster Street in Glen Cove.

Instructions to Bidders, Form of Bid Bond, Proposal, Form of Agreement, Specifications and the Plans, herein called the "Contract Documents", may be examined at the Office of Contracts and Permits of the Department of Public Works, Public Entrance - First Floor, 1194 Prospect Avenue, Westbury, Nassau County, New York, 11590-2723, Phone No. (516) 571-9602, from 9:00 AM on September 28, 2007 until 3:45 PM on October 26, 2007. Copies of the Contract Documents will be available at the time and place indicated.

A non-refundable fee of One Hundred and Six (\$106.00) Dollars by check or money order, payable to the Nassau County Treasurer, will be required for each set of Contract Documents requested. Prospective bidders requesting Contract Documents by mail must remit an additional, non-refundable, fee of Thirty (\$30.00) Dollars per set to cover handling and first class mailing.

Security for Bid as set forth herein must be presented with the Bid.

FAILURE TO PROVIDE THE REQUIRED SECURITY WILL RENDER THE BIDDER NON-RESPONSIVE AND THE BID WILL NOT BE ACCEPTED, OPENED OR READ ALOUD.

Please be advised that the DBE Goal for the subject County Federal Aid Project was set at 10%.

By order of Thomas R. Suozzi
County Executive

Dated at Mineola, L.I.
September 17, 2007

By William P. Greir
Clerk of the Legislature



Nassau County Minority and Women Owned Business Enterprise Program Thomas R. Suozzi, County Executive

Nassau County is committed to increasing opportunities for minority and women-owned businesses. Accordingly, the Minority and Women-Owned Business Enterprise Program (MWBE) was created to promote equal opportunities and meaningful participation in all areas of contracting with Nassau County.

By encouraging and promoting relationships between the County and minority and women-owned businesses, the program will serve to foster the growth and success rate of these businesses by providing services, which include the following:

- Vendor Registration and Directory
- Referral Services for Technical and Financial Assistance
- Technical Assistance Training and Small Business Workshops

EMPOWER

(Encourage More Participation of Minority/ Women-Owned Business Enterprise Resources)
It is the mission of the Office of Minority Affairs' EMPOWER Program to enforce Local Law 14 – Title 53, signed into law in 2002 by Nassau County Executive Thomas R. Suozzi. Policies and procedures have been set in place to provide a “level playing field” for minority and women-owned businesses, with full and equitable participation in the County's procurement and contractual process.

Vendor Certification

Nassau County Certification affords minority businesses the opportunity to be listed in a Countywide Government Directory of Certified Minority and Women-Owned Business Enterprises used by County agencies and contractors, offering greater opportunity for participation in County contracting. The agencies and most of the prime contractors who do business with the County, as well as many other corporations, use the directory.

Businesses interested in supplying goods and/or services for County-funded construction projects, as well as providing general services, professional services or any other commodities, must be registered in the Nassau County vendor database. To begin this process, those interested should contact.

John H. Moye
Executive Director

Nassau County Office
of Minority Affairs
One West Street, Room 323
Mineola, New York 11501

Phone: 516-571-6174 Fax: 516-571-3909

Website: www.nassaucountyny.gov

Nassau County, New York

NOTICE TO BIDDERS

Sealed Proposals, invited by the County of Nassau, will be received by the County Executive of Nassau County, in the office of the Clerk of the Nassau County Legislature, Room 107, in the Ralph G. Caso Executive and Legislative Building, One West Street, Mineola, New York, on October 30, 2007 until 10:30 AM, at which time the Proposals were accompanied with and presented separate from the required Bid Security will be publicly opened and read aloud, in the Meeting Room of the Nassau County Legislature, and the contract awarded as soon thereafter as practicable for:

PENINSULA BOULEVARD SIGNAL HEAD REPLACEMENT P.I.N. 0758.35 NASSAU COUNTY, NEW YORK, CONTRACT NO. H62190G

This contract will maximize the efficiency of the existing traffic signals on Peninsula Boulevard by replacing older outdated equipment thus improving driver visibility as well as driver and pedestrian safety.

Instructions to Bidders, Form of Bid Bond, Proposal, Form of Agreement, Specifications and the Plans, herein called the “Contract Documents”, may be examined at the Office of Contracts and Permits of the De-

partment of Public Works, Public Entrance – First Floor, 1194 Prospect Avenue, Westbury, Nassau County, New York, 11590-2723, Phone No. (516) 571-9602, from 9:00 AM on September 28, 2007 until 3:45 PM on October 26, 2007. Copies of the Contract Documents will be available at the time and place indicated.

A non-refundable fee of One Hundred and Six (\$106.00) Dollars by check or money order, payable to the Nassau County Treasurer, will be required for each set of Contract Documents requested. Prospective bidders requesting Contract Documents by mail must remit an additional, non-refundable, fee of Thirty (\$30.00) Dollars per set to cover handling and first class mailing.

Security for Bid as set forth herein must be presented with the Bib.

FAILURE TO PROVIDE THE REQUIRED SECURITY WILL RENDER THE BIDDER NON-RESPONSIVE AND THE BID WILL NOT BE ACCEPTED, OPENED OR READ ALOUD.

Please be advised that the DBE Goal for the subject County Federal Aid Project was set at 10%.

By order of Thomas R. Suozzi
County Executive
By William P. Greir
Clerk of the Legislature

Dated at Mineola, L.I.
September 17, 2007

***The Certified Advantage* gives local businesses a leg up on the competition**

Last year, more than \$110 million in contracts were awarded to City-certified Minority and Women-owned Business Enterprises (M/WBEs). With over 3,200 City contracts won by certified companies in 2006, only one question remains...

Why isn't your company certified?

Thanks to a local law signed by Mayor Bloomberg in 2005, City agencies are now buying more goods and services from companies who are certified in the City's M/WBE Program. The program, run by the New York City Department of Small Business Services, connects agencies to companies that are ready to do business with the City. If your company is at least fifty-one percent owned, operated, and controlled by a woman or a member of an ethnic minority group, has been in business for at least one year, and is headquartered or has a substantial business presence in the New York City metro area, you may be eligible to certify as an M/WBE!

Boris Soriano, President of K.R.B. Security System Integrators, Inc., spent 18 years in the security system business before founding his own company in 2000. In 2006, K.R.B. became a City-certified M/WBE. The program helped his business compete for City contracts and increased his ability to manage larger projects. This year, Soriano was awarded his first New York City contract providing locksmith services for the Department of Health.

The Certified Advantage

Beyond gaining valuable access to City contracting opportunities, certified M/WBEs are provided with the tools and training to advance their potential:

- Free advertising in a searchable online directory
- Free one-on-one guidance on selling to the government
- Invitations to exclusive networking events
- Access to business classes taught by industry professionals

The New York City Department of Small Business Services is doing even more to make the certification application process easier for companies like yours. If you've ever thought about making the Big Apple one of your biggest customers, now's the time. Join us for a FREE two-part workshop that will provide you with all the necessary information to certify with the City of New York!

Get Certified! Workshop

Part I. Certification Introduction and Overview: Provides attendees with general assistance and information on how to become a City-certified M/WBE.

Part II. Application Document Review (only available to those who have attended Part I): For more directed assistance, attendees have the option of reviewing their application document checklist with a knowledgeable Certification Analyst. It's a great way to ensure your application is perfectly prepared, and ready to go!

There has never been a better time for small businesses to get certified by the City of New York. Don't miss out! Space is limited, so register today.

To register for the two-part Certification Workshop, Dial 311 and ask for "Small Business Seminars" or email rsvp@sbs.nyc.gov

For more information on our programs, visit www.nyc.gov/getcertified

Get Certified. Get Connected. Get Results.



There has never been a better time to get certified as a Minority and Women-owned Business Enterprise (M/WBE).

Become an M/WBE and experience the *Certified Advantage*:

- > Valuable access to City contracting opportunities
- > Free one-on-one guidance on selling to the government
- > Free advertising in a searchable online directory
- > Invitations to exclusive networking events

The NYC Department of Small Business Services is always striving to make the certification process simpler. Please join us for a **FREE** two-part workshop on successfully certifying with the City of New York!

Get Certified! Workshop

Part I:

Certification Introduction & Overview

A step-by-step review of the M/WBE program benefits and application

Dates: **Afternoon classes:**
Sept 20, Oct 18, Nov 15, Dec 20

Evening classes:
Sept 26, Oct 24, Nov 28, Dec 26

Part II:

Application Document Review

After you have attended Part I, come and review your document checklist with a Certification Analyst. It's a great way to ensure your application is complete!

Dates: Upcoming sessions will be held in November and January

Workshop Location: New York City Department of Small Business Services
110 William St (between Fulton & John Streets)

Space is limited. Register today to reserve your seat.

Dial 311 and ask for "Small Business Seminars"
or email rsvp@sbs.nyc.gov

For more information on our programs,
visit www.nyc.gov/getcertified



Contracts & Contacts

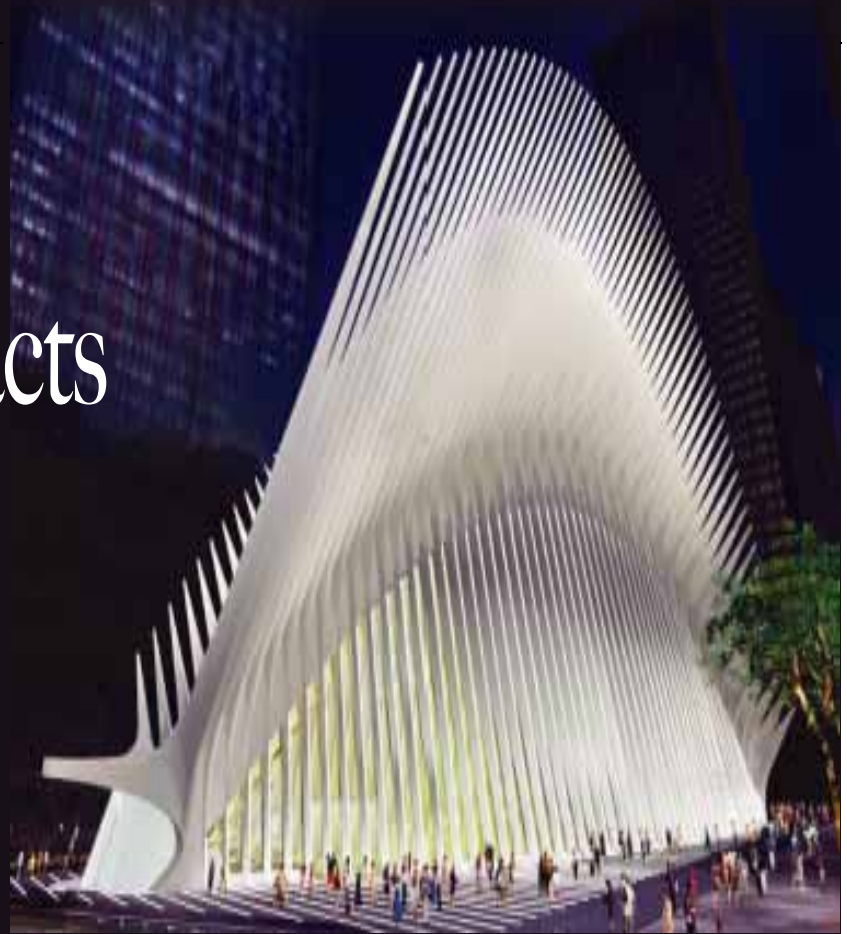
The Port Authority of NY & NJ and Phoenix Constructors JV are hosting a follow-up M/WBE and General Contractors Conference to increase the participation of firms who are interested in obtaining opportunities on the WTC Transportation Hub Project. This conference aims to breakdown barriers that impact participation and to facilitate the ease in which M/WBEs can avail themselves to bid opportunities.

At the Conference, representatives from Phoenix Constructors JV and the Port Authority will be available to advise on upcoming work packages, pre-qualification requirements and certification information. You will also have the opportunity to meet with and have first-hand experience from those successful M/WBE subcontractors working on the project. Contact Spectrum Personal Communications Corp. and register to become a part of this exciting conference NOW!!!

No Excuses!

Contracts & Contacts

October 11th, 2007,
8:30 am - 12:00 pm
at the Cooper Union
Cooper Square,
7th St & 4th Ave.
New York, NY 10003





**THE PORT AUTHORITY
OF NY & NJ**



The Port Authority of NY & NJ
Phoenix Constructors JV
Are sponsoring the

2nd MBE/WBE & General Subcontractors' Conference For The World Trade Center Transportation Hub Project



THE COOPER UNION
Cooper Square, 7th St and 4th Ave
October 11th, 2007, 8:00 a.m. - 12:00 p.m.
Continental breakfast will be served.

For Directions Visit
www.cooper.edu/administration/about/how_to.html

2007: Contracts & Contacts

Conference Consultant: **SPECTRUM**
Personal Communications Corp.

**If you plan to attend, please RSVP by
October 8, 2007 either by email,
fax or send by mail.**

FOR ADDITIONAL INFORMATION,
PLEASE CONTACT:

Phone: (212) 344-3500
or (212) 344-4243/**Fax:**
or **email** RSVP@spectrumpcc.com
or **mail** to:

Mr. Courtney Coles
Spectrum Personal Communications Corp.
c/o WTC Transportation Hub Project
40 Exchange Place - Suite 250,
New York, NY 10005

Company Name: _____

Owner: _____

Contact Person: _____

Trade or Specialty (List All): _____

Address: _____

Phone: _____ Fax: _____

Email Address: _____

Please check: Will Attend
 Will Not Attend

NEW YORK CITY'S M/WBE PROGRAM

get informed.



get certified.



get ahead.

New York City Economic Development Corporation (NYCEDC) encourages participation and inclusion of minority and women-owned businesses in all NYCEDC projects through the Minority/Women Business Enterprise Program (M/WBE).

Benefits of the M/WBE Program:

- Provides support and information to M/WBE contractors and consultants on the NYCEDC Vendors List about business practices.
- Facilitates M/WBEs in marketing their services by hosting networking events and assisting prime contractors/consultants with recruitment of certified M/WBE subcontractors/sub consultants for NYCEDC projects.
- Increases M/WBE firm capacity and knowledge by hosting training workshops and seminars.
- Assists self-identified M/WBEs with the New York City M/WBE Certification application through one-on-one technical assistance and group workshops/seminars.

To learn more visit www.nycedc.com/mwbeprogram or contact **Bomi Kim**, M/WBE Director, bkim@nycedc.com or **212.312.3695**.



NEW YORK CITY. MAKE IT HERE.

NEW YORK CITY ECONOMIC DEVELOPMENT CORPORATION

New York City Economic Development Corporation (NYCEDC) is the primary vehicle for promoting economic growth in each of the five boroughs of New York City.

Working to strengthen the City's competitiveness, NYCEDC:

- facilitates investments that build capacity;
- generates prosperity;
- stimulates investment across industry sectors;
- broadens the tax and employment base;
- meets the needs of both large and small businesses; and
- catalyzes the economic vibrancy of city life as a whole.

NYCEDC performs a variety of development, financing, corporate retention, constructing and consulting services on behalf of the City. It continuously seeks to identify reputable and qualified construction and consulting-type firms to assist in implementing various economic development projects initiatives within the five boroughs.

To find out about these opportunities, visit

www.nycedc.com/rfp

Vendors List

The Vendors List is a resource that NYCEDC uses to notify companies of potential contracting opportunities in various fields and trades. By having your company added to the list, you will receive notification of our upcoming contracting opportunities in your field(s) of expertise as they become available.

Apply to the Vendors List at **www.nycedc.com/vendorslist**



Minority/Women Business Enterprise Program

NYCEDC is committed to assisting minority and women-owned businesses to expand their businesses through its Minority/Women Business Enterprise Program (M/WBE).

NYCEDC actively encourages participation of M/WBEs in all of its projects. As the first step in taking advantage of this program, all interested M/WBE construction and consulting firms, both certified and self-identified, are encouraged to apply to NYCEDC's Vendors List.

Learn more about the M/WBE Program by visiting

www.nycedc.com/mwbeprogram

DASNY: building partnerships... expanding opportunities

The Authority's M/W/SBE Opportunity Programs

The Dormitory Authority has a strong track record in ensuring statewide participation by qualified minority- and women-owned business enterprises in Authority construction, consultant and commodity contracts. During the fiscal year 2006, DASNY met and exceeded its goals of 13% MBE and 7% WBE participation, and the Authority made payments of more than \$188 million to M/W/SBE prime contractors, subcontractors, consultants, and material suppliers.

The Authority is committed to providing opportunities for minority and women-owned businesses, and has put in place a statewide, professional staff who works in the Office of Opportunity Programs (OOPs) to achieve that end in the office and in the field. This office is responsible for developing, implementing and evaluating the effectiveness of programs and procedures within the Dormitory Authority and has a two-fold mission:

- (1) To increase the development and utilization of qualified business firms owned by minority group members, women and small businesses through such means as contracting, subcontracting, consulting, and commodity procurement, and
- (2) To ensure contractors doing business with the Authority employ qualified minority group members and women in positions in which they may have been previously excluded or substantially under utilized.

To accomplish these goals, Authority staff is engaged in a number of activities designed to maximize M/W/SBE participation, including identifying and registering M/W/SBEs and notifying them of relevant contracting and procurement opportunities. In addition, the Authority works with Strategic Alliance Partners to establish Plan Rooms where potential M/W/SBE prime contractors or sub-contractors may view plans and specifications at no cost. The Authority has also recently selected two new technical assistance consultants (Jamaica Business Resource Center and RMBDC, Inc.) in the downstate and upstate regions to help M/W/SBEs develop bids and estimates for DASNY-funded contracts. Conversely, the Authority also assists non-M/W/SBE contractors and consultants with developing acceptable M/W/SBE utilization plans, and OOP staff monitors contractor and consultant compliance by conducting periodic desk and field audits.

In addition, the Authority maintains a comprehensive website where MWSBEs can register with DASNY, and keep abreast of upcoming project and procurement opportunities through the bid forecast, bid results and notice to bidders. The Authority provides an online searchable database of registered MWSBE firms in the various construction and commodity specialties for prime contractor use and reference.

In addition, the Authority is dedicated to providing ongoing training opportunities and networking events throughout the year. Now in its 22nd year, the Authority hosts an annual conference specifically dedicated to increasing job opportunities for small-, women- and minority-owned businesses. This annual conference is an integral part of the Authority's Opportunity Programs, designed to assist these businesses in competing for and receiving contracts on Authority projects. Be sure to save the date and register today this year's event on **October 19-21, 2007** at the Albany Marriott Hotel.

Consistently reaching an attendance of more than 500 from the private and public sectors, DASNY is pleased to announce that **Lt. Governor David A. Paterson** will be our featured keynote speaker at the dinner Saturday evening. Spearheading the state's M/WBE Executive Leadership Council, the Authority is very interested in hearing his perspectives on enhancing and increasing opportunities for minorities, women and small businesses.

In addition, the conference offers excellent networking opportunities and new program information. The Dormitory Authority has a new executive director, David Brown, and he will be on hand to welcome attendees and discuss his vision for the Authority, as well as issues facing the M/W/SBE community. He and First Lady Silda Wall Spitzer recently announced Green Building Initiatives, which are key components of the Spitzer administration's "15 x 15" plan to reduce energy consumption and fight climate change by 15 percent by the year 2015. Starting in 2008, all of DASNY's new major construction projects will meet green building standards.

In keeping with this theme, at the annual conference we will be offering a green seminar titled: ***Green: Avenue to Partnerships and Profit*** by Jodi Smits Anderson, DASNY's new Director of Environmental Affairs. Her presentation will discuss the Authority's role in green construction and provide a primer on LEED[®] certified construction and potential contracting, subcontracting, and material supply opportunities. You won't want to miss this event. For conference details and to register before the September 28 hotel deadline, go to www.dasny.org/conference.

Dormitory Authority

State of New York *presents its*

22nd Annual Minority, Women and Small Business Enterprises Conference

Building Partnerships... Expanding Opportunities

October 19-21, 2007

Marriott Hotel • 189 Wolf Road • Albany, New York 12205



The Dormitory Authority of the State of New York (DASNY) is pleased to invite you to our 22nd annual Minority, Women and Small Business Enterprises (M/W/SBE) Conference on October 19-21, 2007. The weekend conference titled "**Building Partnerships... Expanding Opportunities**" will be held in Albany at the Marriott Hotel on Wolf Road.

DASNY is one of the premier public construction agencies and one of the most frequent issuers of tax-exempt bonds for higher education and health care in the nation. During the last fiscal year, DASNY sold \$5.01 billion in bonds and expended more than \$822 million on construction projects it manages. DASNY is dedicated to enhancing and increasing contracting opportunities to the MWSBE community and this annual conference is an integral part of the Authority's Opportunity Programs.

Come meet our new executive director, and hear about DASNY's green building initiatives

DASNY has a new executive director, David D. Brown, IV, who is committed to green building initiatives. In a recent press event, David Brown and First Lady Silda Wall Spitzer announced statewide green building initiatives. Beginning in 2008 all new major construction projects at the Dormitory Authority will meet U.S. Green Building standards. In keeping with that theme, DASNY is offering a green training session at this year's conference. Jodi Smits Anderson, the Authority's new Director of Environmental Programs, will lead a discussion on the greening of DASNY. She will discuss DASNY's role in green construction and provide a primer on LEED® certified construction and potential contracting, sub-contracting and material supply opportunities.

Saturday evening dinner speaker confirmed

**DASNY is pleased to
announce that Lt. Gov.
David A. Paterson
will deliver the
keynote address
on October 20.**

**You won't want
to miss this event!**

Other conference events include:

Bid Forecast - Learn about upcoming construction and procurement opportunities.

Help Lane - DASNY staff will be available to discuss your questions and concerns.

Networking Sessions - More than 50 prominent construction, professional services and commodity firms are invited to network with M/W/SBE firms.

Annual B2B Directory - For the fourth consecutive year, DASNY will provide all conference attendees with the opportunity to electronically submit a brief profile on their company for our annual Business-to-Business (B2B) Directory. DASNY gathers information on company size and past project experience to better assist companies in finding the right match for prime contractors and/or sub contractors. You must go to the conference section of our website www.dasny.org/conferenceprofile to complete the online form. All forms received electronically by **October 5** will be put into the 2007 B2B Directory and distributed at the conference, plus a PDF of the directory will be placed on DASNY's website for year-round access.

***Don't miss this excellent opportunity
to promote your business!***



Dormitory Authority
State of New York

515 Broadway, Albany, New York 12207
One Penn Plaza, 52nd Floor, New York, New York 10119
539 Franklin Street, Buffalo, New York 14202

**Register today for DASNY's
annual MWSBE conference at
www.dasny.org/conference**

**CATEGORY: CONSTRUCTION & MAINTENANCE**

Bid Name: Const. & Install. of the Brentwood Septic System
RFQ Number: Q07-4154JR
Due Date: 10/02/2007
NYPA Contact: John Rogers
 123 Main St.
 White Plains, NY 10601
Phone: 914 287 3130
Fax: (914) 681-6783

Abstract: Vendor to submit a firm lump sum proposal to construct a sewage disposal system for the Authority's In-city Generation Brentwood Gas Turbine Plant located in West Brentwood, NY. The Vendor shall use design drawings and the scope of work provided by the Authority for the construction of a sewage disposal system and on-site sewage treatment system and all their components. All materials and methods of constructions shall comply with Technical Specifications for the construction of Building Sewer Connections.

The plans, design and specifications shall confirm to the codes and guidelines issued by Suffolk County, New York State. All dimensions and assumptions must be verified in the field by the Vendor.

Vendor shall provide and file all necessary applications with the New York State Department of Environmental Conservation (NYSDEC), the Suffolk County Department of Public Works, and the local town and has obtained all necessary approval. The Authority's Code Compliance Engineer must issue a construction permit prior to any physical work being performed. The installation of the septic system will adhere to all applicable Codes and Standards including but not limited to NYS Building Code and the Suffolk County Department of Health Services Standards.

Eligibility Requirement: Prior experience doing work of this nature.

CATEGORY: CONSTRUCTION & MAINTENANCE

Bid Name: Compressed Air Systems
RFQ Number: Q07-4159SG
Due Date: 10/02/2007
NYPA Contact: Sharon Green
 123 Main St.
 White Plains, NY 10601
Phone: 914 681 6465
Fax: (914) 681-6783

Abstract: The New York Power Authority is soliciting proposals to provide services for performing audits and site surveys for energy efficient compressed air system replacement or upgrade. Further information will be provided in bid document.

CATEGORY: EQUIPMENT PURCHASE, SERVICE, REPAIR OR INSTALLATION

Bid Name: F/D/I - Photo Op Kiosk
RFQ Number: Q07-4140SG
Due Date: 10/01/2007
NYPA Contact: Sharon Green
 123 Main St.
 White Plains, NY 10601
Phone: 914 681 6465
Fax : (914) 681-6783

Abstract: The New York Power Authority is soliciting proposals to furnish, deliver and install Photo Op Kiosk at the Niagara Power Vista Visitors Center. This system will replace the existing Photo Op Kiosk Exhibit. The goal of the exhibit will be to allow users to interactively send a digital postcard to multiple e-mail addresses through an enjoyable and interesting experience. Further information will be provided in bid document.

CATEGORY: MACHINERY, ELECTRICAL & ELECTRONIC EQUIPMENT

Bid Name: Switchyard Maintenance Services
RFQ Number: Q07-4132PL
Due Date: 10/02/2007
NYPA Contact: Pat Leto
 123 Main St.
 White Plains, NY 10601

Phone: 914 681 6623
Fax: (914) 681-6783

Abstract: Vendor to provide a proposal for scheduled maintenance services for switchyard equipment to ensure the continued integrity and reliable operation of the Authority's eleven (11) LM6000 Gas Turbine Generator Small Clean Power Plants located in the Bronx, Brooklyn, Queens, Staten Island and Brentwood, NY. This work will include performing preventative maintenance at prescribed intervals, general inspections, testing and emergency repairs at the seven (7) generating sites. A full assessment and testing of the protective relay system at the sites will be required including those associated with feeder protection and the interconnection to the local utility, and equipment emergency repairs. All work and testing will be coordinated through the Authority's Operation and Maintenance (O&M) and Protection and Control groups.

Eligibility Requirements: Prior experience performing work of this nature. Prior experience doing work of this nature in New York City a plus.

CATEGORY: MISCELLANEOUS SERVICES

Bid Name: Turnkey Flywheel Project
RFQ Number: Q07-4146DS
Due Date: 10/09/2007
NYPA Contact: Donna Shults
 123 Main St.
 White Plains, NY 10601

Phone: 914 287 3791
Fax: (914) 681-6783

Abstract: The New York Power Authority is soliciting proposals for the designing, fabricating, installing and evaluating (turnkey) of a 2.5 MW Flywheel Energy Storage System (FESS) on the Long Island Rail Road (LIRR) Deer Park Station (north side of the tracks). Contractor must have previously performed full implementation of Flywheel Projects. A walk-thru will be conducted prior to bid submittal.

CATEGORY: TECHNOLOGY

Bid Name: Vulnerability Assessment Consulting Services
RFQ Number: Q07-4147DG
Due Date: 09/25/2007
NYPA Contact: Diane Gil
 123 Main St.
 White Plains, NY 10601

Phone: 914 287 3583
Fax: (914) 681-6783

Abstract: The New York Power Authority (NYPA) is soliciting proposals through this Request For Proposal (RFP) from qualified vendors for a Vulnerability Assessment. The Authority requests a consultant(s) to perform a Vulnerability Assessment of its infrastructure to identify any deficiencies. Consulting estimates should include time for Topology, Architecture, Function, Man/Machine, and Vertical Reviews. Please note that the Authority is also issuing at the same time an RFP for Penetration Testing. Vendors are allowed to bid in on one or both RFP's. However, The Authority Will NOT issue contract to one vendor for both assignments. The Authority will issue separate contracts to two separate consulting firms for these assignments.

NOTICE TO ALL BIDDERS: Bidders are hereby **CAUTIONED** to make use of the New York Power Authority's web site at www.nypa.gov in order to obtain current and complete bid documents, bid addenda, post-bid addenda and related notices. Bidders obtaining bid documents from sources other than www.nypa.gov web site do so at their own risk. Incomplete bid responses may be rejected by the Authority.

Working Together To Solve New York's Toughest Energy Challenges



The New York Power Authority's Supplier Diversity Program

It Works For Us...Let It Work For You.
What's Your Specialty?

Diversity
A POWERRESOURCE

Please contact

*Ms. Debra J. White
Supplier Diversity Manager
New York Power Authority
123 Main Street, White Plains, NY 10601
Visit us on the web at www.nypa.gov*



Generating More Than Electricity

Frank S. McCullough, Jr.
Chairman

TAKE A BITE OUT OF A \$1.8 BILLION APPLE.

GROW YOUR BUSINESS AS WE BUILD NYC SCHOOLS TOGETHER

If you're in the construction business, here's an opportunity you can build on. In the most ambitious school construction project ever undertaken in New York City, the SCA is planning to award \$1.8 billion in contracts over the next three years to minority-owned, women-owned, and locally-based businesses. The SCA also anticipates awarding up to \$300 million to firms in its Mentor and Graduate Mentor Programs. This is your chance to take your business to a whole new level.

The SCA has already established its commitment to M/W/LBEs by awarding \$2.4 billion to these firms over the past eight years.

Call (718) 472-8899
Fax (718) 472-8840
Email infobizdev@nycsca.org
or visit our website at
www.nycsca.org
to get started.

Michael R. Bloomberg
Mayor

Joel I. Klein
Chancellor
NYC DOE

Sharon L. Greenberger
President & CEO
NYC SCA

Michael J. Garner
Senior Director
Business Development
NYC SCA



NYC
DEPARTMENT
OF EDUCATION



NYC SCHOOL
CONSTRUCTION
AUTHORITY